



Travel & Hospitality Tech Conclave 2016

- India's First Dedicated Event On Travel & Hospitality Technology

March 18 - 19, 2016

Venue : FICCI Federation House, New Delhi

Day – 1 : March 18, 2016	
0900 - 0930 hrs	Registration
0930 - 1000 hrs	Inaugural Session Venue: Hari Shankar Singhania Commission Room, 3 rd Floor, FICCI
0930 – 0935 hrs	Welcome address and Moderation by Dr. A. Didar Singh, Secretary General , FICCI
0935 – 0940 hrs	Inaugural Address by Dr. Jyotsna Suri, Immediate Past President FICCI, Chairperson, FICCI Tourism Committee and Chairperson & MD, The Lalit Suri Hospitality Group
0940 – 0955 hrs	Release of FICCI - RezNext Knowledge paper - A brief summary on Travel & Hospitality Technology landscape of India Brief Presentation by RezNext outlining the report summary by Zubin Bilimoria, Director, Global Sales, RezNext Global Solutions
0955 - 1000 hrs	<i>Vote of Thanks by</i> Rahul Chakravarty Director & Head- Tourism, FICCI
1000 – 1100 hrs	The Future Of Travel & Hospitality- What Technology Offers — <i>As technology offers more and more distribution options, this panel discusses how the distribution system will evolve in time. An interactive session with the experts in Travel & Hospitality.</i> Moderator Zubin Bilimoria, Director, Global Sales, RezNext Global Solutions Speakers <ul style="list-style-type: none"> • Sandeep Dwivedi – Chief Commercial Officer, InterGlobe Technology Quotient • Ajay Shrivastava, VP-Engineering and Chief Culture Ambassador, Oyo rooms • Mohit Gupta, COO - Online, MakeMyTrip • Akash Poddar, COO, Tsi Yatra.com • Prashant Rao Aroor , CEO , IntelliStay Hotels Private Limited
1100 – 1115 hrs	Tea/coffee Break
1115 – 1215 hrs	Technology and the new corporate traveler - a debate- <i>A panel discussion on the expectations of the new age tech savvy corporate traveller, options of alternative accommodation, seamless connectivity, and how much the Indian TMC's, Travel buyers, has evolved to meet such expectation.</i> Moderator Ashish Kumar, Managing Partner - Agnitio Consulting LLP

	<p>Speakers</p> <ul style="list-style-type: none"> • Rakshit Desai, Managing Director, FCM Travel solutions • Sanjay Pai – Head Travel & Director Aviation – Larsen & Toubro • Rajiv Kumar Vij, Managing Director & CEO, Carzonrent India Pvt.Ltd. • Ashish Kishore, Country Head, HRG Dnata • Abraham Alapatt, Chief Innovation Officer & Head – Marketing and Service Quality, Thomas Cook India
<p>1215 – 1315 hrs</p>	<p>Online Travel Market Places – The Next Wave <i>With the penetration of smartphones, online travel industry is growing rapidly. It seems all the market players want a bigger share of the travel market pie. We can see various mCommerce platform launching their own travel marketplaces. Let's discuss the future of Online Travel Market place with our panel of experts.</i></p> <p>Moderator Gaurav Chiripal, CEO, Quadlabs Technologies</p> <p>Speakers</p> <ul style="list-style-type: none"> • Michael Lyngdoh, Co Founder, Tripoto • Samyukth Sridharan, President & COO , Cleartrip • Pratiroop Mehta, Director - Product, Travel Triangle • Chitra Gurnani Daga, Co Founder & CEO, Thrillophilia • Praveen Kumar , Founder & CEO , Triphobo
<p>1315 – 1415 hrs</p>	<p style="text-align: center;">Lunch</p>
<p>1415 – 1515 hrs</p>	<p>Smart Hotels – A panel discussion on How Today's Hotel Operations must Change to Cater to Tomorrow's Travelers <i>Tomorrow's travelers will be even more digitally enabled, and catering to their needs will require an evolution in hotel operations. From finding and booking rooms, to creating enhanced experiences for guests, technology is a vital component of success for the hotel of the future.</i></p> <p>Moderator Abhijit Beej Das, President & CEO, Boston East India Hotels</p> <p>Speakers</p> <ul style="list-style-type: none"> • Avijit Arya, Chief Mogul, Internet Moghuls • Aditya Sanghi, Founder & CEO Hotelogix • Deepak Mavinkurve, CEO, Repufact • Devinder Kumar, Associate General Manager-Revenue Management and Distribution, The Lemon Tree Hotel Company • Kamesh Shukla, Sr. Vice President – Sales (APAC & Africa) , RateGain

<p>1515 - 1615 hrs</p>	<p>The Changing Search Landscape <i>What's the next frontier in search? A session that will address the next mile, introduce the different models and look at where the meta search is headed</i></p> <p>Moderator Aloke Bajpai, Co-Founder & CEO, IXIGO</p> <p>Speakers</p> <ul style="list-style-type: none"> • Paul Whiteway, Sales & Commercial Director APAC, Skyscanner • Nikhil Ganju, Country Head, Trip Advisor India • Ashwin Jayasankar, General Manager - Wego India
<p>1615 - 1630 hrs</p>	<p><i>Tea/Coffee Break</i></p>
<p>1630 – 1730 hrs</p>	<p>Using Content and Social Media for Travel & Hospitality Business <i>How to set up your travel /hospitality business on social media, how should you take those first steps? This session looks at which social media channels you should focus on, the sort of content you should be posting and how to grow your audience</i></p> <p>Moderator Daksh Sharma, Founding Partner & Chief Editor TravHQ</p> <p>Speakers :</p> <ul style="list-style-type: none"> • Sesh Seshadri, General Manager & Director, Lonely Planet India • Aashish Chopra, Head - Content Marketing, IXIGO • Dolly Bhasin, Gold medalist Electronics & Communications Engineer • Bhawna Grover, Head of Content, Goibibo

Day – 2 : March 19, 2016	
1030 – 1100 hrs	Registration & Tea/coffee
1100 – 1200 hrs	<p>Raising Capital for the Next Gen Startups – <i>An interactive analytical session with a panel of experts who will discuss on how any Travel start-ups should approach Investors for funding. What are the expectations, legal frame works and challenges, to seal the deal?</i></p> <p>Moderator Rajiv Kumar Vij, Managing Director & CEO, Carzonrent India Pvt.Ltd.</p> <p>Speakers</p> <ul style="list-style-type: none"> • Ashish Kumar, Managing Partner, Agnitio Consulting LLP • Alok Mittal, Angel Investor, Co founder & CEO, Indifi Technologies Pvt Ltd • Harish Bahl, Founder & CEO, Smile Group • Vikram Gupta, Founder & Managing Partner, Ivy Cap Venture
1200 -1215 hrs	Tea/coffee Break
1215 -1300 hrs	<p>A Case study on The Omni Channel Payment Ecosystem – <i>Travel & hospitality brands must recognize they operate in an “Omnichannel” world, where the traveler is looking for a seamless experience for making transaction through any channel. We take you through what is the latest trend in the payment ecosystem and how it is going to benefit a Travel or Hospitality brand for its business.</i></p> <p>Presented by Amit Kapoor, Co-Founder, Airpay Payment Services Pvt. Ltd.</p>
1300 – 1400 hrs	Lunch
1400 – 1500 hrs	<p>Travel Startup Knockdown – Pitching contest by Travel startups – <i>Travel startup companies are given ten minutes to pitch their ideas in front of a panel of judges.</i></p> <p>Judges Panel Bart Bellers, Senior Advisor, Corporate Strategy, Amadeus Asia Pacific Aayush Jain, Principal Advisor, Unicorn India Ventures Aayush Singhal, Saif Partners Ashish Kumar, Managing Partner, Agnitio Consulting LLP Sunny Jindal , Director & Co founder , Iffort</p>
1500 – 1515 hrs	Tea /Coffee Break
1515 – 1600 hrs	Winners of Travel Startup Knockdown to be announced
End Of Programme	